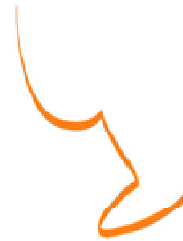




THE INSTITUTE OF
MASTERS of WINE



Istituto del vino
italiano di qualità
grandi marchi

Residential Master Class

An Introduction to the Master of Wine Study Programme

18 to 20 March 2012, Tenuta Tignanello, Tuscany

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The Institute of Masters of Wine and the Istituto Grandi Marchi, a major supporter of the Institute's work, are delighted to confirm a unique master class to introduce Italian wine professionals to the Master of Wine qualification. Delegates at the two-and-a-half day event at Tenuta Tignanello will participate in a series of tastings, workshops and tutorials aimed at preparing them for the Institute's study programme. The weekend will be hosted by Lynne Sherriff MW, Chairman of the Institute, Clive Barlow MW, Chairman of the Institute's Education Committee and Jane Hunt MW.

The event is open to Italian wine professionals with a minimum of five years of industry experience and who hold a formal wine qualification (e.g. a degree in oenology, viticulture, or wine business, the WSET Diploma or an internationally recognised sommelier certification). Delegates should also have good written and spoken English as all the sessions will be conducted in English.

The programme will focus on developing tasting techniques and analytical skills which are central to the Master of Wine qualification. The topics to be covered will include international wine styles and varieties, current winemaking trends, sustainability, fortified wines, and business themes including selling wines in restricted markets.

At the end of the programme, delegates will have the opportunity to sit the entry examination for the Institute's 2012/13 study programme.

Delegates should arrive at Tenuta Tignanello for 12 noon on 18 March. The programme will finish at 4pm on 20 March.

The Institute of Masters of Wine

24 Fitzroy Square – London – W1T 6EP – United Kingdom

T: +44 (0)207 383 9130 F: +44 (0)207 383 9139

E: info@mastersofwine.org W: www.mastersofwine.org

To apply for a place on the master class wine professionals should complete the attached booking form and email it to admin@mastersofwine.org. The cost for the master class, which includes accommodation and all meals, is €850.

Booking Form

First name: _____

Surname: _____

Current employment details:

- Position: _____

- Company: _____

Number of years in the wine trade: _____

Wine qualification(s): _____

Contact details:

- Home address: _____

- E-mail address: _____

- Mobile phone: _____

Credit card details for payment:

- Number: _____

- Start date (month/year) – if applicable:

- Expiry date (month/year):

- 3-digit CVC code:

Invoicing details:

- Company name: _____

-

Address:

-

EU tax number:

Terms and Conditions

1. **Payment:** the Institute accepts payment only by credit card. Payment will need to be made in full upon acceptance onto the Master Class.
2. **Payment deadline:** not later than 15 January 2012. Only full and timely payment of fee(s) applicable will secure your place.
3. Payments by American Express cards will incur a 4% surcharge due to the higher handling fees of the card company.
4. The prices are indicated as net (i.e. excl. of UK VAT). The current rate of VAT is 20%.
5. It is the attendee's responsibility to provide the Institute with their company's EU tax number, if relevant, in order not to pay VAT. This applies to attendees not resident in the UK.
6. **Cancellations:** a 25% cancellation fee will be charged until 15 January 2012; and a 100% cancellation fee will be charged thereafter.

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